

# 國立高雄應用科技大學 企業管理系碩士班 碩士論文

探討影響共同生產強度之前因及後果變數— 以經濟價值及享樂價值為干擾變數

Antecedents and Consequences of Coproduction Intensity:

Moderators of Economic Value and Hedonic Value

研究生:曾家鉴

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中華民國 106 年 6 月

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### 探討影響共同生產強度之前因及後果變數—以經濟價值及享樂價值為干擾變數

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#### 摘 要

本研究發現過去探討影響共同生產強度因素的文章較少,亦即忽略了共同生產的負面效果,甚至未曾探討共同生產強度之前因變數,因此本研究以自我效能為自變數,而以再購意願為依變數,來探討三者變數之間的關係。由於近年來越來越多自助服務/產品的興起,故聚焦此情境來進行消費者實證,並加入經濟價值及享樂價值作為干擾變數進行實證。

本研究採用問卷調查法收集資料,以使用/購買自助服務/產品的消費者為研究對象,回收有效問卷共 279 份,並以 IBM SPSS、Hayes (2013) PROCESS 進行資料分析。研究結果分述如下:(1)自我效能對於共同生產強度有顯著負向影響;(2)自我效能對於再購意願有顯著正向影響;(3)經濟價值弱化干擾共同生產強度與再購意願之間的關係。根據研究結果,本研究提出相關建議以供自助服務/產品企業作為參考。

關鍵字:再購意願、共同生產強度、自我效能、經濟價值、享樂價值

Antecedents and Consequences of Coproduction Intensity:

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ABSTRACT

In the past, many studies have less focused on the factors affecting

co-production intensity, and ignored the negative effects of coproduction. In this

study, self-efficacy and repurchase intention are separately setted as the independent

variable and the dependent variable. Since self-service/production has been

increasingly prevalent in recent years, the study tries to explore the antecedent and

consequences of co-production intensity. Furthermore, economic value and hedonic

value are viewed as the moderating variables.

A total of 279 valid copies of the questionnaire answered by customers who had

used/purchased self-service/production were collected. Data was analyzed with

IBM SPSS for Hayes (2013) PROCESS. Empirical results suggest that: (1)

self-efficacy has a negative effect on coproduction intensity; (2) self-efficacy has a

positive effect on repurchase intention; (3) Economic value negatively moderates

the relationship between coproduction intensity and repurchase intention. These

findings provide significant theoretical contributions and managerial implications.

Keywords: Repurchase Intention \Coproduction Intensity \Self-efficacy \Economic

Value • Hedonic Value

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